

# Paper argues that adjuncts' push for better pay and working conditions is prohibitively expensive and would cost jobs

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## The Cost of Being Decent to Adjuncts

New paper argues that colleges can't afford to improve the pay and working conditions of those off the tenure track. Activists slam the analysis.

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## By

[Colleen Flaherty](#)

Even if the adjunct movement for better working conditions succeeds, most adjuncts will lose. That's one bold claim of a recent paper on the costs associated with a number of the movement's goals, such as better pay and benefits. While activists and scholars have been quick to criticize what they call the paper's inherently flawed logic, the study's authors say it is a first step in a more critical dialogue on the adjunct "dilemma."

"Our goal in this paper is neither to affirm nor to deny that universities owe adjuncts more than they currently receive," reads "[Estimating the Cost of Justice for Adjuncts: A Case Study in University Business Ethics](#)," published in the *Journal of Business Ethics*. "Instead, our goal is to show that any attempt to help adjuncts faces unpleasant trade-offs and serious opportunity costs. Due to budget constraints and other factors, many proposed solutions to the adjunct crisis are likely to harm rather than help most current adjuncts. Even if adjuncts deserve much more, it may not be possible to give them what they deserve."

Authors Jason Brennan, Robert J. and Elizabeth Flanagan Family Associate Professor of Strategy, Economics,

Ethics and Public Policy at the McDonough School of Business and associate professor of philosophy at Georgetown University, and Phillip Magness, policy historian and academic program director at the Institute for Humane Studies at George Mason University, base their claim on several assertions. They argue that it's unclear if universities with limited resources wishing to do the "most good" or advance social justice should increase adjunct pay instead of, say, cutting costs or reallocating funds to scholarships. They also note that part-time, non-tenure-track faculty "choose to work as adjuncts over their other, possibly quite bad options," including unemployment, and that universities "do not literally enslave adjuncts."

Perhaps most central to their main point, Brennan and Magness say that because many colleges and universities face budget constraints, and because adjuncts are "significantly less expensive than tenure-track faculty, any attempt to improve the pay and conditions of adjunct faculty will encounter unpleasant trade-offs."

If, for example, a college stopped hiring adjuncts at what some have called "poverty wages" and instead hired them at higher pay with full benefits, it realistically could only do so for a minority of current instructors -- and the rest could lose their jobs, they say. "Removing the opportunity to work as an adjunct will harm the typical adjunct, unless that opportunity is replaced with an even better opportunity."

According to the authors' rough calculations, institutions across academe currently employ 752,669 adjuncts to teach 1,578,336 courses annually, costing about \$4.3 billion. Per-course pay in that estimate is \$2,700 -- a commonly cited national average.

To illustrate their point, Brennan and Magness put together a "minimally good job" package, including a \$50,000 salary (teaching six courses per year), plus benefits and office space, that would cost a university \$72,000 annually. To replace these 752,669 adjuncts with 263,056 minimally good jobs would cost universities \$18.9 billion, they say -- nearly \$15 billion more each year.

If that doesn't sound like much of an increase, the authors argue, that's just base costs, without merit raises that could be earned in subsequent years or other perks. To replace those minimally good jobs with something even better -- 75 percent of the average tenured full professor's pay of \$122,000 -- the cost would be about \$32 billion a year.

The paper references Service Employees International Union's [aspirational proposal](#) that adjuncts be paid \$15,000 per course (including benefits), estimating that would cost universities \$19 billion more annually.

Putting the estimated cost increases into perspective, the authors say it's "far from obvious" whether universities would be able to afford such a change. According to U.S. Department of Education data from 2013, public and private colleges and universities spent \$477 billion on all expenses. About \$139 billion went to instruction, with about \$100 billion spent on faculty salary, wages and benefits.

Making the proposed pay adjustments would mean increasing that figure by 15 to 50 percent -- some \$15-50 billion -- the authors say.

Perhaps just as importantly, the authors say moving to fewer, better jobs even at a much greater cost would still mean the end of jobs for about 450,000 adjuncts. While the authors take no position on the matter, they say that an "intellectually serious theory of adjunct justice must acknowledge and resolve it."

Building on that argument, the authors say that increasing pay and benefits and otherwise improving working conditions for faculty would attract "more and better" candidates to such positions, "many of whom will outcompete current adjuncts for their jobs."

Again referencing the SEIU proposal, the paper says that at four courses each in the spring and fall, "this is \$120,000 in pay for nine to 10 months of relatively fun work, with summers and winters off."

Brennan and Magness argue that any attempt to give adjuncts a better job is also likely to affect course offerings, “possibly to the detriment of its students. ... There would be a drop in the number of faculty and the number of classes offered, and so average class sizes would increase.” There’d be less diversity in terms of classes, and many more tenure-track faculty members would have to teach introductory courses, at the expense of upper-level ones, the paper says. Professionals who moonlight as adjuncts in business and law or other fields also would teach fewer courses, costing students their “real-world experience.”

The authors describe the paper as “taking the first step toward serious work on questions of exploitation in academic employment.” While many claim the obstacles to “adjunct justice” are budget cuts, faculty indifference and “administrative greed,” they say, the matter is “far more complex and the obstacles more challenging.”

### **'Willfully Ignorant'**

Unsurprisingly, adjunct activists found much to criticize.

Joe Fruscione, a former adjunct professor of English and co-founder of Precaricorps, a nonprofit that offers temporary financial assistance to struggling adjuncts, said Brennan and Magness seemed “almost willfully ignorant that many adjuncts are exploited,” with their repeated declarations of having “no stance” on that issue. Over all, he said, their argument seems to imply -- falsely -- that if “all adjuncts can't get a raise, none should.”

He said the paper seemed to be “deflecting” some important issues, including by focusing too much on the \$15,000 SEIU proposal, which some have said is too ambitious.

“Yes, that's high, but this doesn't mean adjuncts should get paid \$2,700 per course on average,” Fruscione said. “There’s a large financial middle ground here, and [they’re] seeing the majority of adjuncts as hobby professors who teach for ‘fun.’ This may have been the majority in the 1970s or 1980s, but it's not true for the majority now. Most adjuncts don't have a separate, full-time income stream to make college teaching ‘fun.’”

Carol Nieters, executive director of SIEU Local 284, which represents adjuncts at [Hamline University](#) in Minnesota, defended the \$15,000 per-course pay and benefits figure, saying it's “really about equality, justice and an indicator of whether a campus is investing in instruction and a stable learning environment.”

Overall, she said, the report “pits students against underpaid adjuncts as a way to avoid the real crisis in higher education where faculty are marginalized and students are saddled with outrageous amounts of debt. When [one in four families of part-time faculty](#) are enrolled in one or more public assistance programs, we need a dramatic change.”

Fruscione also took issue with the assertion that adjuncts actively choose to work in higher education over other, presumably worse choices. Such an argument would be fine if higher education were truly meritocratic, he said, “but it's not.” To say adjuncts prefer low-paying jobs “is again problematic, because academia isn't a level playing field. Whether they see it or not, adjuncts are exploited.”

Responding to criticism that the paper devoted too much attention to SEIU goal, Brennan said in an email interview that it turned out not to be the most expensive proposal considered. That said, he added, the paper attempts to identify some of the “explicit costs as well as some of the opportunity costs” of adjunct goals. “Any money spent helping improve the plight of adjuncts has to come from somewhere, and is not money being spent to, say, reduce tuition for low-income students or reduce student debt.”

Even if the proposal were simply to increase per-class average pay from \$2,700 to, say, \$5,000, that's another \$3.6 billion nationwide per year, he said. “That money could be spent helping adjuncts, but it could also be spent doing other valuable things, perhaps things that are more pressing from a social justice-oriented point of view.”

Brennan acknowledged that his institution hadn't opposed an adjunct faculty union affiliated with SEIU (even though

some of its Jesuit peers have objected to such drives on religious grounds), and that Georgetown adjuncts -- who already received relatively high pay -- have seen modest pay increases under their contract that haven't thrown the campus into financial straits or resulted in mass job losses.

He attributed that to the fact that Georgetown has "deep pockets" compared to most institutions, but also its values. "The Jesuits have an ideal of *cure personalis* -- care for the whole person. That ideal includes principles that require employers to view employees not merely as people with whom they [have an] economic transaction, but as people who deserve respect and extra concern. Rather than interfere with the SEIU, our administration welcomed them."

Still, Brennan said he hoped the paper highlighted what "no one else seems to notice," that "realistically, universities can help some adjuncts, but only by firing the rest. Realistically, the adjuncts' rights movement will benefit a minority of current adjuncts but require the majority to seek employment elsewhere."

Adrianna Kezar, professor of higher education and director of the Delphi Project on the Changing Faculty and Student Success at the University of Southern California, said the paper nevertheless lacks the impact and "nuance" it's trying to achieve. The cost calculations are notable to some degree, she said via email, but lack any consideration of university budgets beyond current instructional costs.

In other words, the paper doesn't examine university budget trends and suggests "costs in other areas could not be decreased to pay for faculty salaries," Kezar explained. "That is a viable option that is not even considered or addressed. ...Assuming many adjuncts have to be fired to pay the remaining more is a flawed examination of the issue[.]"

Another faulty assumption, Kezar said, is that there's a one-size-fits-all answer of paying all adjuncts equally -- something higher education has never done. A better proposal would be for full- or nearly full-time, "mainline," instructors to earn more as institutions move back to a "true" adjunct model, under which working professionals who teach a class on the side (about 15-20 percent of the faculty) could have a different pay structure.

Beyond the numbers, the paper is a flawed "set of ideological arguments -- mostly trying to persuade readers that even beyond cost there is no logical reasoning to make such a redirection of funds," Kezar said. For example, she said, having more core faculty members teaching introductory courses is actually a good thing, in terms of student success, and her research suggests deans want to see these instructors teaching more lower-level courses and adjuncts teaching more specialized, upper-level courses.

The paper's one "legitimate" argument might be that class sizes would increase to rectify the pay issue, but classes are generally already "very large," she said.

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