



# Investing in prosperity

Helping small business innovate and  
create jobs



COLLEGES ONTARIO | COLLÈGES ONTARIO

  
**conii**  
Colleges Ontario Network  
For Industry Innovation

CONII is a member of  
  
ontario network of excellence

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## Transforming Ontario's economy through innovation and entrepreneurship

*"One of the paradoxes of this time, however, is this: while the global economy lags, innovation continues to surge ahead at a staggering and unprecedented pace."*

**2011 Ontario throne speech**

*"We [in Ontario] have a wide prosperity gap with other large North American jurisdictions. The source of this gap is our inability to be as innovative as we could be in our economic life."*

*"Our business leaders ... must relentlessly pursue improved products, services, and processes."*

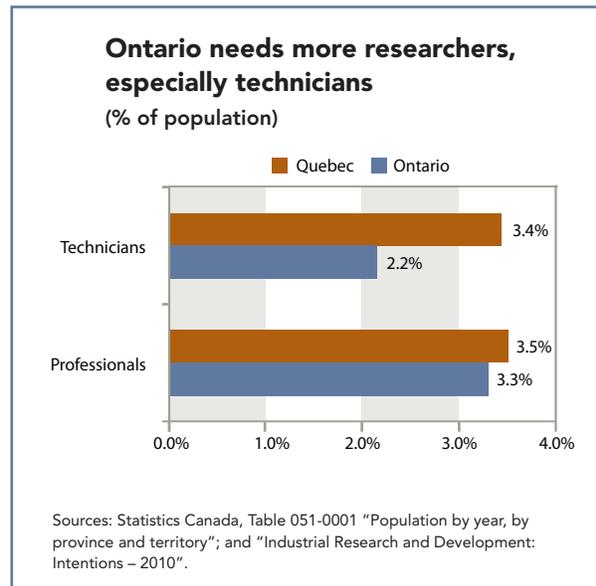
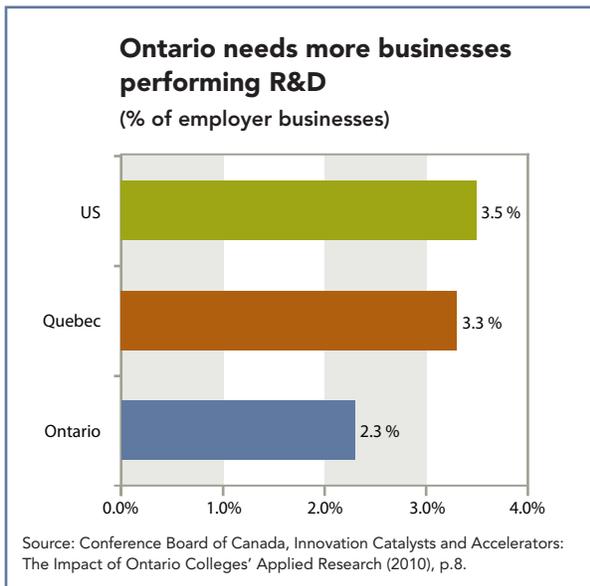
**Roger Martin, Tenth Annual Report, Task Force on Competitiveness, Productivity and Economic Progress, November 2011**

Because innovation is an inherently social process – requiring people to make connections, develop ideas, and orchestrate implementation – colleges have built relationships to help their clients increase their scope of innovative practices. Each college is directly involved with many local economic development and innovation networks.

*"Centennial's professors and students have provided a pool of talent that has proven invaluable to the development and validation of our cleantech solutions."*

**John Tuerk, Blue Heron Systems**

*"The [Fanshawe College] students exceeded our expectations and not just from the content point of view, but in their professionalism ... the recommendation to track venture capital was a novel idea the company had not considered. 3M later adopted a similar approach as a global business strategy."* **3M Canada**



Ontario is a central, integrated player in North America's advanced manufacturing heartland (Michigan, Pennsylvania, Ohio, Illinois, and Indiana). The recent world recession, and the high Canadian dollar, has exacerbated the need to transform Ontario's economy to offset waning markets and industries. Yet Ontario's Task Force on Competitiveness, Productivity and Economic Progress points to Ontario's "lacklustre" productivity performance compared to other provinces and leading U.S. states.

Ontario risks following its U.S. partner states into rust-belt status.

Currently, about 9,400 firms in Ontario are research performers – only 2.3 per cent of all firms.<sup>1</sup>

For Ontario to compete in the global economy, many more firms must become innovation leaders. Other countries are competing harder – for example, China has tripled its spending on postsecondary education in the past decade and has attracted more than 600 foreign corporations to set up applied R&D facilities.

The large majority of Ontario entrepreneurs have not been taught the how-to of innovation, and do not have the cash flow or business motivation to hire teams of researchers.

For Ontario to prosper, new approaches are required to help many more businesses learn to talk innovation, to walk innovation, so that they can start running the marathon that international competition has become.

*"The partnership developed with Lambton... has been invaluable. The ability to do research on biomass fuels and gasification on a small scale will help create a significant advantage when becoming involved in large scale projects ... We believe that our relationship with the college is beneficial for both ourselves and the faculty and students involved."* **Charles Dally, Enertech Inc.**

<sup>1</sup> Statistics Canada, Industrial Research and Development: Intentions – 2010; and Industry Canada, Key Small Business Statistics, July 2011.

## Catching up to Quebec

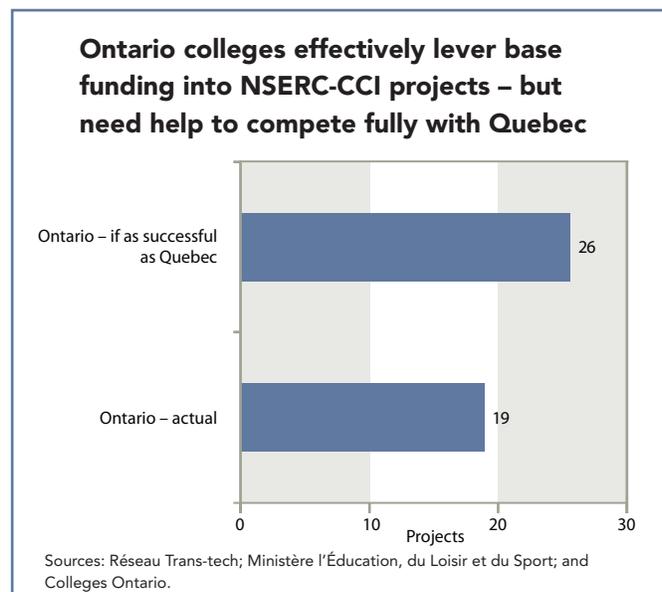
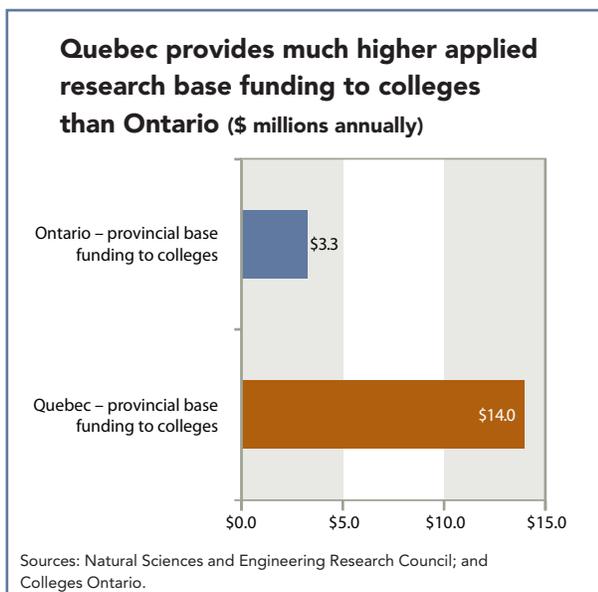
Small- and medium-sized enterprises (SMEs), responsible for more than half of Ontario's employment and economic growth, must play a key role in the innovation agenda. However, they need a distinctive approach to innovation assistance. They can contribute much more to local economic growth if they get effective help with incremental innovation: market-driven problem solving, including product development and prototyping, production process improvements and market research.

Ontario's SMEs lag far behind their innovative competitors in Quebec:

- There are 9,400 Ontario businesses that perform R&D. An additional 5,500 are needed to reach the per capita level of Quebec.
- There are 29,000 technicians employed in R&D in Ontario. An additional 17,000 are needed to reach the per capita level of Quebec. In comparison, the gap for R&D personnel with degrees (including advanced degrees) is only 2,700.<sup>2</sup>

One reason for Quebec's success is undoubtedly that it has invested significantly in its network of college centres for the transfer of technology (CCTT) over past decades (now \$14 million annually compared to Ontario's annual \$3.3 million investment). The Natural Sciences and Engineering Research Council's Technology Access Centres pilot program builds on the Quebec success story by strengthening centres of expertise across the country.

Ontario colleges have the potential to catch up. They are proving to be natural drivers for SME innovation: they have strong existing relationships with SMEs in each sector, in 200 communities across the province, and in both French and English. College graduates also play a critical role in implementing public priorities such as energy (47 per cent of sector employment), health care (47 per cent of sector employment), transportation, infrastructure, and regional and local development. They are also the source of R&D technicians.



<sup>2</sup> Statistics Canada, Industrial Research and Development: Intentions – 2010.

Ontario has responded to the opportunity to increase small- and medium-sized enterprise (SME)-led innovation by funding the Colleges Ontario Network for Industry Innovation (CONII) as a pilot program. The provincial government's \$10.2 million in seed funding over three years has enabled colleges (as key participants in Ontario's Network of Excellence [ONE]) to respond to SMEs, generating metrics that matter: they work with 480 industry partners, many on multiple innovation projects. Depending on the local community, research focus, etc., about 25 to 50 per cent of college-assisted SMEs are younger than five years.

*"Through applied research collaborations, Ontario colleges are emerging as innovation catalysts and accelerators, helping Ontario businesses overcome barriers to research and innovation. Ontario college-business applied research collaborations stimulate new research and innovation activities that would otherwise not occur. [They] contribute to product, process, and service improvements; reduce time to market; and increase business R&D spending and activity... Ontario colleges are well positioned to ... address a key weakness in Canada's overall innovation performance—namely, underperformance of Canadian firms, especially SMEs, in R&D spending and innovative activity."*

**Daniel Munro and Joseph Haimowitz (Conference Board of Canada),  
Innovation Catalysts and Accelerators: The Impact of Ontario  
Colleges' Applied Research, November 2010**

*"Checkfluid is happy to be working with Niagara College. After several months of working with the students and faculty, we were impressed with their dedication, responsiveness, and their ability to understand our research ideas and goals."* **Mike Hall, Checkfluid Inc.**

*"[Georgian College's] research efforts have paved the way to the commercialization of EnvirAnode."* **Todd Sirola, SAE Inc.**

## Colleges and 480 industry partners innovating together

### Results that matter: Stronger economy

Colleges help SMEs solve immediate problems and meet specific goals, through applied, market-driven R&D and commercialization.

*“Funding for applied research is modest, the scale of activity is limited, and many Ontario colleges are new to applied research—but the results of completed projects are impressive. Ontario colleges’ applied research activities are improving firm performance, stimulating new business R&D spending, contributing to local economic and social development, and providing students with industry-relevant education and training. In particular:*

#### *“Product and Process Benefits*

- *Nearly every college–business collaboration the Conference Board studied has led, or will soon lead, to the development of a new or improved good, service, or process.*
- *Half the collaborations have led to a reduction in firms’ time to market.*

#### *“Sales, Markets, and Customer Benefits*

- *Eighty per cent of the collaborations have resulted in, or are expected to result in, increased sales and revenues for the firm.*
- *Firms also reported improved market position (79 per cent), new markets (58 per cent), new customers (76 per cent), and improved customer satisfaction (59 per cent).*

#### *“Research and Innovation Capacity*

- *Many firms reported improvements in their capacity and motivation to pursue research and innovation as a result of the collaborations.*
- *Approximately one-third of the projects led to firms increasing their spending on R&D, while another 10 per cent anticipated spending more in the future.”*

**Daniel Munro and Joseph Haimowitz  
(Conference Board of Canada).  
Innovation Catalysts and Accelerators:  
The Impact of Ontario Colleges’ Applied  
Research, November 2010**

### Results that matter: College-trained, highly qualified personnel

College graduates are key to ensuring innovative and productive workplaces across the economy, across the province and in both French and English.

In the past three years, more than 3,500 college students have gained new skills from their participation in innovation projects, and colleges have added innovation and entrepreneurial components to almost 300 courses.

Just recently, Niagara College received \$2.2 million from FedDev Ontario’s Graduate Enterprise Internship Funding to arrange up to 200 internships with local businesses.

- *“[Sault College] can provide the necessary environment to cultivate students/graduates and allow them to apply their learning in new, exciting technology areas such as renewable energies and advanced control systems.”*  
**Don Martone, DX2 Technologies Inc.**
- *“The students worked alongside professional engineers, but they did 70 per cent of the work,”* **Mark Surman, Mozilla Foundation,** on Seneca College’s contribution to Popcorn.
- *“We are very pleased with the [Cambrian College] student involvement as they may lead to a source of potential employees.”* **Ray Carr, Precision Door Industries**
- *“George Brown has been instrumental in getting the business off the ground.”* **Ward Warkentin, Fleetmetrica.** While IT students worked with Fleetmetrica’s team to create the product, students from the School of Business helped with marketing and design.
- *“Innovative Solutions is honoured to be working [with] Durham College... We’re thrilled to have a part to play in...the development of the students as they pursue their research projects.”* **Roland Kielbasiewicz**

## Results that matter: recognized centres for innovation and entrepreneurship

Colleges build on well-established partnerships within their communities, their traditional role in skills training and knowledge transfer, and responsiveness to employer-identified market needs and challenges.

Twenty-two Industry Innovation Centres (up from 10) provide one-stop help to innovators and constitute a critical entry point to Ontario's Network of Excellence [ONE] in many communities across Ontario (\$10.2 million from Ontario).

Ontario colleges have secured \$50 million in federal funding, including \$40 million in multi-year federal funding [NSERC-CCI], for applied research tools and to establish recognized centres of expertise.

- **Advanced manufacturing:** Real-time Production [Sheridan].
- **Biotechnology, health and services:** Mobilizing Technology Solutions - Health [Centennial]; Health & information Technologies and Health Promotion [George Brown]; Biovalorisation [La Cité collégiale]; National Electronic Health Records Solution [Mohawk]; Food and Culinary Innovation [Niagara]; Elder Research [Sheridan].
- **Digital economy:** Full Spectra [Algonquin]; User Experience Design [Algonquin]; Flight Simulation [Seneca]; Open Technology [Seneca].
- **Energy:** Renewable Energy [Durham]; Solar Energy Technology [Georgian]; Renewable Energy Conversion and Storage [Lambton]; Energy Technology [Mohawk]; Sustainability Energy [St. Lawrence].
- **Resources:** Phyto-extraction of Heavy Metals from Contaminated Sudbury Soils [Cambrian]; Sustainable Environments [Fanshawe]; Alternative Wastewater Treatment [Fleming]; Sustain Niagara: Supporting Innovation in Agricultural Land Management [Niagara].

## Results that matter: regional development and public priorities

Colleges strengthen SME access to Ontario's Network of Excellence (ONE) through their links with Regional Innovation Networks, with regional and private organizations and local universities.

### Regional Development

« Ce partenariat avec Symbioticware représente une excellente occasion d'impliquer nos étudiants dans des activités d'apprentissage aux retombées pédagogiques et communautaires directes... » **Daniel Giroux, Collège Boréal**

FedDev Ontario's Applied Research and Commercialization Initiative addresses the unique research and innovation challenges faced by small- and medium-sized enterprises by helping 14 colleges to provide their applied research and development and pre-commercialization expertise to businesses that do not have the internal capacity to undertake those activities:

Algonquin, Centennial, Conestoga, Durham, Fleming, La Cité collégiale, George Brown, Lambton, Loyalist, Mohawk, Niagara, St. Lawrence, Seneca, Sheridan.

### Public Policy

Colleges have also secured funding from organizations such as:

Canada Health Infoway; Canadian Cancer Society; Canadian Institutes of Health Research; Canadian Mental Health Association; Centre for Addiction & Mental Health; LDC Tomorrow [energy innovation]; NetHope [problems in the developing world]; Ontario Lung Association; Ontario Media Development Corporation; SHARCNET [high performance computing]; and the Social Sciences and Humanities Research Council.

## Investing in economic prosperity: Helping small businesses innovate and create jobs

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*"Ontario shares the federal government's interest in enhancing business innovation."*

2011 Ontario Economic Outlook and Fiscal Review, p. 112

Ontario colleges must be positioned to compete more effectively for more than \$100 million in announced federal funding for college-based innovation and applied research projects.

### Ontario college opportunity: secure federal funding for Information and communications technology (ICT)

*"Given that the production and application of ICT played the central role in stimulating very strong productivity growth in the U.S. over the past decade or more, the lagging ICT investment record of the private sector in Canada is a source of great concern."*

**Review of Federal Support to Research and Development – Expert Panel Report, 2011, pp. 1-2 and 2-18**

**Federal funding opportunity:** The Digital Technology Adoption Pilot Program (DTAPP) is an \$80-million, three-year program to boost the productivity of small- and medium-sized enterprises (SMEs) and improve Canada's digital economy. With the participation of colleges, the federal government will support more than 600 SMEs with advisory services and funding to help them adopt digital technology.

**Ontario college positioning:** 4,000 graduates annually in the ICT sector and across the economy. Of 54 unique college programs now offered, more than 60 per cent are new or substantially modified compared to a decade ago.

### Ontario college opportunity: secure federal funding for new innovation programs for colleges

**Federal funding opportunity:** Thirty-five grants to colleges will strengthen their centres of expertise to help innovative businesses (\$13 million - College and Community Innovation Program). These new partnerships are intended to provide skills training for students, position Canadian colleges as a destination for top applied research talent, and give local businesses access to the knowledge and resources they need to innovate and commercialize new products and services

**Federal funding opportunity:** The new College-University Idea to Innovation program will provide \$12 million over five years for successful college-university-business partnerships. Awards will be up to \$250,000 per year for both college and university applicants, with business partners matching this contribution in cash and/or in kind.

**Federal funding opportunity:** The College and Community Innovation Program continues to offer multi-year Innovation Enhancement Grants of up to \$2.3 million, as well as other applied research support grants.

**Federal funding opportunity:** FEDDEV Ontario's Applied Research and Commercialization initiative is being extended for one year, with funding of up to \$15 million, to enable postsecondary institutions to assist more businesses while their current projects are being completed and evaluated.

*“We’ll triple the number of successful start-up companies in Ontario in the next five years...We’ll focus on some of our youngest and brightest minds, providing increased dedicated support to our young entrepreneurs.”*

**2011 Liberal platform**

*“I’m interested in starting my own business so I thought it would be great to work with somebody who’s in the process of doing the same thing.”*  
 Sean McNeill, **Humber global business management student**

Leo and Jerad Godreault [Mohawk students] formed their start-up, the Imaginauts, drawing on Leo’s insight into patient care as a nursing student and Jerad’s technical know-how as a software development student. Their mobile application will enable users to manage their medications more effectively.

**Budget request:**

Ontario must continue to invest in research that produces a commercial return, supporting innovations that help businesses bring new products to market and new processes that enhance their competitiveness. A report released last year by the Conference Board of Canada found the applied research activities at Ontario’s colleges play a significant part in driving innovation, particularly in partnerships with small- and medium-sized firms that don’t have the resources to conduct the research on their own.

Colleges are assuming the current funding for Colleges Ontario Network for Industry Innovation (CONII) will be maintained and are requesting an additional \$6 million over three years.

- This additional funding will enable colleges to work with more small- and medium-sized businesses.
- It will also help colleges to compete more effectively for more than \$100 million in announced federal funding for college-based innovation and applied research projects.

CONII REQUEST (\$millions)	YR 1	YR 2	YR 3
Projects	\$1.3	\$2.1	\$2.6
College Industry Innovation Centres – 24	\$2.9	\$2.9	\$2.9
Network for Innovation & Entrepreneurship	\$0.4	\$0.4	\$0.4
<b>TOTAL</b>	<b>\$4.8</b>	<b>\$5.4</b>	<b>\$5.9</b>
LESS ON-GOING BASE FUNDING	-3.3	-3.3	-3.3
<b>NET NEW FUNDING</b>	<b>\$1.3</b>	<b>\$2.1</b>	<b>\$2.6</b>

## Colleges and 480 industry partners innovating together

3Di-Solutions	Black River Cheese	Ontario	Habitat for Humanity
3M Canada	Blindside Networks	Diversified Nutrition Lifestyle	Haliburton Forest & Wild Life Reserve
416 Automation	Blue Heron Systems	DMTI Spatial	Halton Services for Seniors
5 minds mobility	Blue Hrron Systems	Downtown Niagara Falls Business Improvement Association	Haycore Canada
AEMK Systems	Blue Pro	DrinkWise Canada	Health Fit Services
A&L Canada Laboratories	BlueGreen Solutions	DRK Software (LeagueConvener)	Heaven Fresh Canada
AB & D Solar Power Pool Tools	BlueLeaf	Druxy's Famous Deli	Hendrick Seeds
Ab Biotech	Bluewater Health	DX2 Technologies	HIPAAAT
Abatement Technologies	Bluewater Power Distribution	Dynamotive Energy Systems	Historic Niagara Development
Abbey Gardens	Bordin Racing	E.D. Products	Home Monitor
ABELSoft Canada	Brampton Flight Centre	Eagle Gold	Horizon Energy Solutions
Accclaim Health	Brantford Power	EarthGen International	Horizon Plastics International
Accu-Lift Flooring Systems	Brennan Paradigm	ecGroup	Horizon Utilities
ACTRA – Toronto	Bronskill & Co.	EcoEthic	Hotwash
Acuren Group	Bug Elimination and Prevention	EcoEthic Inc.	Hovey Industries
Advanced Engine Technology	C&M Aquatics	EcoVu Analytics Inc.	HRCarbon
Advanced Foods & Materials Network	C&M Aquatics	Edey FX	Hungry Eyes Film & Television
Aepay Global Energy	Calhoun Sportswear	EfstonScience	Hydrant Studios
AfishESci	Cambridge Elevating	Eion Wireless	Hydro Ottawa
Air Molded Plastics	Cambridge Solutions	Elator	Hydromantis Environmental Software Solutions
Air Transport Association of Canada	Canada Health Infoway	Electrozad Supply	Hydro One
All Tech Neek Electronics	Canada Mortgage & Housing Canadian Council for Aviation & Aerospace	Elevator Cab Renovations	Hydro One Brampton
Allan Waters Family Patient Simulation Centre, St. Michael's Hospital	Canadian Diabetes Assn	Elite personal training studio	I.A.T.S.E. – Local 667
Alloy Casting Industries	Canadian Inst for Health Information	ELORIN	IMAP Audits
ALX Technical Services Ltd.	Can-Technologies	Enertech	Imbrium Systems
American Society of Heating, Refrigerating & Air-Conditioning Engineers	Carbon Control Systems	Engenergy	Impakt Protective
Amika Mobile	Cargair	Engineered Lifting Systems & Equipment	Imtx Membranes
Annidis Health Systems	Celestica	Engineered Systems	InBay Technologies
Annoven	Centre for Effective Practice	Environmental Bio-detection Products	In-Dev
Apple Canada	Champion Mushroom	expandrums	Infonaut
Applied Recognition (Fotobounce)	Champlain Community Care Access Centre	FEHER Machine & Manufacturing	Innovation Factory
Aquaform	Checkfluid	Feral Systems	Innovative Solutions
AquaTreatment Technologies	Chemquant	Ferme Lanidrac	Innovation Concepts
Aqus	CH-Four Biogas	FERSHT	Inteed Solutions
Architects Tillmann Ruth Mocellin	Children's Hospital of Eastern Ontario	FilmOntario	Intel
Argonaut	City of Sarnia	FlakeBoard	Interdev Technologies
Arius3D	ClearBlue Technologies	Fleetmetrica	Interdev Technologies Inc.
Artenga	Clinical Orthotic Consultants	Fluid Media Framework	Interfaceware International
ArtEngine	Coastal Pacific Aviation	FSC Architects & Engineers	International Club Network
Autodesk Canada	Cognilore	Fuseforward International	logen
Aventix Animal Health	COM DEV	GCM Tech	iSILS
AVP Solutions	CommentAir Technologies	General Electric	Jana Laboratories
Avrocon Industries	Comptoir Agricole Sabrevois	Geoff Hodgins' Architect	Karos
Axio Power Canada	ConceptShare	Global Power Design	Katan Kitchens
B.I.G.	Convergent Telecom	Golden Horseshoe Biosciences Network	Kingston Sound Works
Basadur Applied Creativity	Cornall Police	Golf lab	Kingston Sustainability Centre
BASF	Cornerportal	GoodWindWater	Kinross
B-Con Engineering	Crossroads Shopping Network	Grand Central Sports Bar	Kintech Orthopedics
Belden Canada	CSR Plus	Grape Growers of Ontario	Komodo OpenLab
Bell Canada	Cup-a-Round®	Great Lakes Brewing	Koppers Fishing and Tackle
Bespoke I/O	Cymat Technologies	Green Frontiers International	Kortright Centre for Conservation
Beyond Covers	Dapasoft	Green Syndications	L&C Food
Bilco Consultants	Darcor	Green Works Solar Power	Laffoux Solutions
Biogill	DataRealm	Greenfield Ethanol	Lam & Sons Food
Bioniche Life Sciences	David Bankert Farms	Greentec International	LAMP Community Health Centre
Bio-Organic Catalyst of Canada	Dawnsuite Communications (Metcove) (CheckInWiz)	Greenwood Flight Centre	Langford & Assoc
Biosign Technologies	Decade Group	Groupe Nestor	Lawson Health Research Institute
BITS	Delice d'Afrique Foods	H2O and more	LightMachinery
Bitstrips.com	Desire2Learn		LineTech Design and Manufacturing
	Devera Logic		
	Directors Guild of Canada –		

London & District Construction Assoc.  
 London Hydro  
 LoyaltyMatch  
 Magna Exteriors & Interiors  
 Major Craig's Chutney  
 Mansour group  
 Marino  
 Mass Environmental  
 Matcor Advanced Technologies  
 Matocto  
 McRae Lumber  
 MDI Solutions  
 MeasureMax  
 Mechtronix  
 Mediprep  
 Megola Environmental Solutions  
 MEMOTEXT  
 MenaTel Systems  
 Metaflo  
 Metalcraft Marine  
 m-Health Solutions  
 m-Trilogix  
 Microart  
 Microbix  
 Mide Bistro  
 Mill Pond Cannery & Preserves  
 Minto Communities  
 Monteco  
 Monteco  
 Mozilla Foundation  
 m-Trilogix  
 Murrenhil  
 MWM Witherell Mechanical  
 N2 Towers  
 Natural Yard System  
 Nature Works Remediation  
 Nedlaw Living Walls  
 Nematik Canada  
 Nepean Creative Arts Centre  
 NexJ Systems  
 NexJ Systems Inc  
 Nextide  
 Niagara Culinary Trail  
 NIM Energy  
 Nisbet Lodge  
 Niska North  
 Nitec  
 NOMADIQ Shelter Solutions  
 Norgen Biotek  
 Nova Chemical  
 N-Sci Technologies  
 Nunavik Biosciences  
 OASYS Healthcare  
 OASYS Healthcare  
 Ocorant  
 Olson Foods Concepts  
 One Smart World  
 Ontario Drive and Gear  
 Ontario Energy Authority  
 Ontario Genomics Institute  
 Origin Retirement Communities  
 Ottawa Aviation Services  
 Outpost Alternatives  
 Ozile's Café, Marina & Tackle  
 P. Shore & Associates  
 Pacific Flying Club  
 Palomino System Innovations  
 Pan Chancho Bakery  
 Panacis  
 Panavision Canada  
 Paris Crêpes Bistro  
 Patient Care Solutions  
 Paton Controls  
 Pay 4 Performance  
 PeerVision  
 PeriMind  
 PharmaTrust  
 Pinewood Toronto Studios  
 Pipeline Studios  
 Pivot Design Group  
 PlantForm  
 Play Lab  
 PlayLab  
 PointerWare Innovations  
 Port Stanley Business Improvement Association  
 Port Stanley Village Association  
 Posit Science  
 Powerstream  
 Precision door industries  
 Princess Margaret Hospital  
 Promation Nuclear  
 Provincial Controls  
 Puratos Canada  
 Pure Fun Confections  
 Purifying Illumination  
 Quantum Renewable Energy  
 R. E. Morrison Equipment  
 Rainbow Concrete  
 Recreational Respite  
 Red Cross  
 Red Hat  
 REGEN Energy  
 Regional Municipality of Halton  
 Renewage  
 Renteknik Group  
 Research in Motion  
 Resource H2O  
 Results by Design  
 Retire-At-Home  
 RideShark  
 Right Angle Metal Fabricators  
 Rimowa North America  
 Rivercourt Engineering  
 Riverside Brass & Aluminum Foundry  
 RND  
 Rosebel  
 Ross + Doell  
 Rowswell & Moss Engineering  
 SAE  
 Safety Power  
 Saint Elizabeth Health Care  
 SASC  
 Scenecaster.com  
 Schlegel Seniors Village  
 Schweitzer Engineering Labs  
 Scicorp International  
 Scott Environmental Group  
 Security Compass  
 Sensory Threshold  
 Sentry Security Systems  
 Seprotech Systems  
 Simons International – Planet People  
 Side Effects Software  
 Simpson Environmental  
 SITTM Technologies  
 Skebo & Assoc.  
 Smart Biologicals  
 Society for Prehospital Educators of Canada  
 Solutions Infection Control Working Group  
 SOS First Aid and Safety Training  
 Southern Skies Aviation  
 Spatial View  
 Spongelab Interactive  
 Sportacular Events  
 Square snacks  
 SRG Research  
 St Jean Training  
 St. Michael's Hospital  
 St. Williams Nursery, Ecology Centre & Dramm  
 Stantec  
 Steel Tree Structures  
 Steenhof Building Services Group  
 Stirling Creamery  
 Stitchesations  
 Story Planet Media  
 Strategies for Change  
 StressCrete Group  
 Sumac Forest  
 Suncor Energy Foundation  
 Sun-Mar  
 Superior Energy Solutions  
 Surtek Precision Machining  
 Sustainable Energy Technologies  
 SWITCH  
 Switchgreen  
 SWS Ventures  
 Symbioticware  
 Symetric Productions  
 Systex Engineering  
 Taps Brewing  
 T-Base Communications  
 TD Canada Trust  
 TEAM Aquatic Management  
 Teck  
 Teco Group  
 TecVana  
 Telus  
 Tenet Computer Group  
 Tertec Enterprises  
 The Bauhub  
 The Canadian Cancer Society Niagara Unit  
 The CocoaBean Shoppe  
 The Green Cricket  
 The Imaginats  
 The Keefer Mansion Inn  
 The KOTT Group  
 The Tree Specialists  
 Theralase  
 Therminator Temperature Services  
 Toronto Airways  
 Toronto and Region Conservation Authority  
 Toronto Sunnybrook Hospital  
 Town of Markham  
 Township of Chapleau  
 Transport Canada  
 TRD Manufacturing  
 Tremco Weatherproofing Technologies  
 Trenton Cold Storage  
 Trevorrow  
 Tri-County Protein  
 Trimara  
 Tri-Pro  
 Trojan  
 TRY Recycling Inc.  
 Turtle Island Recycling  
 uCreate Media  
 Ultimate Kiosk  
 Unis Lumin  
 United Nations Foundation, JEMBI  
 Upper Canada Solar Generation  
 Urban Farms Organic  
 Utilities Kingston  
 Vale Ltd  
 VELUX Canada  
 Version 2.0  
 Verticiel  
 Vertility Innovative Solutions  
 Viafoura  
 Vicon Motion Systems  
 Vineland Research & Innovation Centre  
 Vintage Fitness  
 Pigeon\*Branding+Design  
 Virelec  
 Viscore  
 VISTA Science & Technology  
 Vital Group Inc.  
 Walpole Island Heritage Centre  
 Ward Warkentin  
 Warren DAC Investments  
 Water Superstore  
 Waterloo Wellington Flight Centre  
 Weever Apps  
 well.ca  
 Wenvor Technologies  
 White Oaks Conference Centre  
 Williams McGuire AML  
 Windfinite Turbine  
 Wine Country Tour  
 WorkTech  
 WorleyParsons  
 Yangaroo  
 Yfactor  
 Yowza  
 Y's Owl Maclure Co-operative Centre  
 Zeebu Mobile

Algonquin College  
Cambrian College  
Canadore College  
Centennial College  
Collège Boréal  
Conestoga College  
Confederation College  
Durham College  
Fanshawe College  
Fleming College  
George Brown College  
Georgian College

Humber College  
La Cité collégiale  
Lambton College  
Loyalist College  
Mohawk College  
Niagara College  
Northern College  
St. Clair College  
St. Lawrence College  
Sault College  
Seneca College  
Sheridan College



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